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OPEN LETTER TO PRESIDENT CYRIL RAMAPHOSA FROM THE CEOS MEMBER COMPANIES OF THE CONSUMER GOODS COUNCIL OF SO AFRICA (CGCSA)

Dear Mr. President,

This open letter brings together many of South Africa's most significant manufacturers and retailers of food and other essential products, such as quick service restaurants and medicines.

We take our responsibility to feed and sustain the nation very seriously. We work tirelessly, night and day, to produce food and household products, secure healthcare products, and to ensure they are always available in our stores when customers need them.

The consumer goods industry's contribution to the GDP is significant and is also the country's largest employer. Millions of people depend on us for their livelihoods.

We are alarmed and dismayed by the levels of load shedding which we have all had to endure over the past decade, and which have escalated catastrophically in recent months.

While we have maintained our operations and supply chains so far by using emergency power generators, this has been at an unsustainable financial cost. It is crippling our businesses, and will in the end mean much higher prices for consumers, who are already under severe financial strain.

The deterioration of other essential infrastructure – including water, roads, rail, and policing – all make our tasks, and those of thousands of other businesses around the country, even more difficult.

If this crisis continues, we will not be able to guarantee stable supplies of food, medicines and other essential goods. The government needs to understand this, rather than believe we can maintain business as usual.

We require urgent and decisive action from government to solve the crisis, and specific steps to ensure that the consumer goods industry can fulfil its role as an essential service for every family in the country

These steps must include:

- · rapid implementation of the plans already in place to solve the overall energy crisis
- the removal of regulatory red tape and escalating indirect taxes such as the health promotion levy to enable investment and business sustainability
- address the deterioration of essential infrastructure such as including water, roads, rail, and policing
- a suspension of the fuel duty levy and road accident fund for the consumer goods businesses and value chain, for as long as we suffer regular load shedding. This is a critical sector that should be considered for fuel rebates similar to the mining, agriculture, fisheries and forestry sectors
- · effective tax and other incentives to install localised renewable energy at small and medium scale
- action to ensure that critical infrastructure, such as essential food production, medicines and distribution facilities are not only
 exempted from load shedding but are prioritised on the safety and security list, and
- accelerate the fight against illicit trade across the economy as it reduces the tax base and deprives government of crucial revenue at this critical time.

We look forward to hearing your plans for action in the 2023 State of the Nation Address (SONA), giving due consideration to the proposals put forward in this letter by the Chief Executive Officers who are signatories. We will continue to work tirelessly to sustain our customers and communities.

We will support government where we can and ask urgently for decisive action from you.

Signed:

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Zinhle Tyikwe CEO

Issued on behalf of the following industry CEO's:

BAT East and Southern Africa Bidfood Massmart Famous Brands Exclusive Books Magaliescitrus Mars Burger King Coca Cola Tiger Brands Pick n Pay Retailers (Pty) Ltd Shoprite PepsiCo Spar OBC **Clicks Group**

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